



FAIR BOARD MEETING

DATE: Tuesday, April 21, 2020
TIME: 5:30 pm
LOCATION: Zoom Tele-Conference

- ATTENDEES:**
- Ann Marie Moran
 - Michael Everts
 - K.C. McLaughlin
 - Tawnya Dykstra
 - Jackie Foote
 - Molly Taylor
 - Scott MacFarlane (Commission Liaison)

To Join Zoom Meeting

<https://zoom.us/j/93833903053?pwd=OUR5eGdOdzZDazhQUIV1QnpqRjhaQT09>

Meeting ID: 938 3390 3053

Password: 873191

One tap mobile

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AGENDA: *(subject to change at the discretion of the Board)*

<i>Time</i>	<i>Topic</i>	<i>Presenter</i>
5:30 pm	<p>1.0 Welcome</p> <p>1.1 Pledge of Allegiance</p> <p>1.2 Call for Attendance – New Board Member Introduction: In Attendance- Tawnya Dykstra, Molly Taylor, Scott MacFarlane. Absent: Ann Marie Moran, Michael Everts, K.C. McLaughlin, Jackie Foote</p> <p>1.3 Review & Approval of Minutes for 10.15.19, 11.19.19, 11.25.19, 1.21.19. Deferred until a quorum is available</p> <p>2.0 Call for Public Comment No Public Comment</p> <p>3.0 Presentation</p> <p>3.1 Bozeman Baseball</p>	Chris Tariboucha
	<p>Garrett Schulz, Head Coach & Director of Bozeman Bucks. No programming taking place at this time except Zoom meetings and home workout. No group activity so no revenue. Wanting to pursue the all season training facility for the future. Hopeful that there will be season this year. Chris: have made improvements - \$150,000 worth of field lights. Fundraising starts in January – main month. Because of lack of opportunity to fund raise – registration fees, sponsorship, etc. but would like to discuss some sort of lease release for this year. Not sure what that looks like. Molly asked if the field was available for a late season – Dennis said yes. Chris said that they had run a fall ball season two years ago that worked ok. Molly said that they had received an inquiry about a fall season – Chris clarified that the request was probably from the Youth League and not the Legion Baseball league. Garrett says he thinks they will still get a summer season but it won't go past August 9. Tawnya asked what the Fair had lost in revenue so far – Chris said that the season lease was for about \$8,000. Tawnya indicated that the Fair would have to look at how it impacted the entire season. Chris said he would be happy to see how it worked out and adjust from there. Dennis clarified that the \$8300 was the only fees assessed from baseball and suggested that baseball determine what kind of lease adjustment they would request. Chris clarified that they will incur maintenance costs if they have a season or not. They will advise us as to the season looks like</p>	

after the governor's press release. Commissioner MacFarlane indicates that low density will be the first things allowed – high density will be the last. It is anticipated that high density – such as a track meet - activities may be 8 weeks away.

3.2 Renting a portion of fairgrounds for a tennis/swim/fitness center Dave Luebbe

Dave has been in the tennis business for 40 years, tennis director at Riverside Country Club and has a passion to bring more tennis to the public – not necessarily in the country club setting. We currently only have 4 courts at MSU for public use but the program doesn't work very well for the public. Dave is at the fairgrounds with other activities – ice, baseball, etc. Has visited with his developers who would be pretty open to working with the fairgrounds to build to meet other needs – baseball wanting an indoor facility for example. They are looking for some land – about 6.5 acres including parking. Building could be as small as 3 -4 acres. Building final design would most likely include 8 courts to allow for regional and larger tournaments but remaining facility could be flexible. Tawnya clarified that the intent is to provide a facility to host events drawing from a multi-state area. Facility would be open to the public year round but tournaments would be primarily winter months – this would include the pickle ball court use. Molly wondered if the facility could be used for volley ball. Dave felt that perhaps the gymnasium could be used for that but the flooring differences would have to be addressed which would add cost. Dave indicated that these would most likely be asphalt courts and the other types of users would have to bring in that type of flooring for their events. It would be important to make sure that the criteria set out by the USTA be adhered to so that the serious tennis player and event not be eliminated by markings for other events. Dennis asked what the investors were looking for a lease rate – Dave indicated they were just looking for a long lease. Dennis advised him that the long term leases in place were 10 year with a renewal clause and that the Fair received a 17% commission on food and beverage. Dave indicated that he didn't think concessions was a big deal in the world of tennis.

3.3 Renting a portion of the fairgrounds for valet parking and other Andy Holloran

Lauren Cummings is also on the conference call. Homebase Partners is a developer focusing on downtown Bozeman to include the Element and a Marriott on Mendenhall. They are looking to provide a valet service for the hotel which involved the renting about ¼ of an acre. The proposal is to clean up the dirt pile on the east side of the Tamarack Lot, pave and fence that area and pay rent in the \$1/SF annually to which the developers are in agreement. Tawnya asked if the Fair would have access to it during the Fair. Andy indicated that this area is currently unusable and would not impact Fair operations. Dennis asked if there was a timeline for an answer, Andy answered sooner rather than later due to the hotel opening in 2022. They do have another option but like the fairgrounds location. Andy asked what the timeline for a response would be – Dennis advised that it would probably at least a couple months. Comm. MacFarlane advised the group that the commission will be meeting twice a week soon to address items previously considered non-essential to expedite meetings. Andy asked, if it was appropriate for this meeting, what the interest might be to sell the fairgrounds as the investor group does have experience with relocating existing operations as part of a development project. Dennis advised that, given no comments from the board, that the fairgrounds sale was probably a topic for a future discussion.

4.0 Gallatin County Commission Report Scott MacFarlane

Most significant is that we're all looking forward to what the Health Department will present in the Thursday press release. Considering lessons learned from the situation such as the county can provide services and work remotely, in some cases better than they expected. Commission is following governor and health department input.

5.0 4H Report Ja'Nae Veca

No Report

6.0 Manager Report Dennis Voeller

6.1 Question on Staff reports

Staff reports sent out – commercial booth sales were better up to the time of closure. Rachel working remotely and coming in to do essential tasks not able to do remotely. Currently we have lost about \$28,000

to cancelled events. May rental schedule is looking pretty empty. We will be looking to continue with the projects as scheduled.

Decision was made to delay the release of marketing and sales program. Sponsorships have been impacted, Amanda reported that we did have some contact with potential sponsor today who indicated continued interest.

BAHA season ended premature but are in building removing ice.

6.2 Fair Update

In a holding pattern but working the RMAF to communicate with other fairs about how to proceed. We have a Friday date to fill but entertainment world is moving very slowly. Some fairs are on-sale but have made it clear that sales are slow but have advised buyers that they will refund if necessary. Looking for feedback from the board on what they deem the appropriate course of action to take place. Dennis presented some conceptual scenarios one of which may be, at a minimum, a 4H show for immediate family only. Some fairs have indicated that they will make a decision 45 days in advance which would mean, in our situation, that the Gallatin County fair board would make a decision in May.

Receiving comments about the Jordan Circus and exotic animals in their performance. Pedestrian Pathway will start May 18 – CK May is the contractor. Tawnya commented that, in her opinion, the fair should move forward with the thought process that the fair will continue in some fashion. Dennis commented that if all restrictions were lifted with criteria he would recommend that the fair take place as possible. If some of the programming features were not able to participate whether or not to charge gate admission may come into question. If enough programming parts were unavailable it may be the recommendation that only 4H take place. It is hoped that another week will provide more information to make a better decision. Molly expressed the opinion that the Fair operate under the recommendations of the governor and health department and operate within the guidelines the rest of Montana is adhering to. Commissioner MacFarlane indicated that it would be his thought that this county would be in step with other entities.

7.0 Business Items

- 7.1 Re-organization of the board – chair, vice chair
- 7.2 Review of Board Objectives – meeting schedule
- 7.3 Other
- 7.4 Confirm next board meeting – May 19 2020

8.0 Adjournment

Meeting adjourned